



ARLINGTON

CAPITAL ADVISORS

OVERVIEW

Arlington Capital Advisors, LLC is a boutique investment bank that specializes in providing middle-market businesses with M&A advisory services. Arlington focuses on sell-side and buy-side mergers and acquisitions, sourcing growth capital and other capital-centric strategic alternatives for businesses across a wide array of industries including a specific focus and expertise in multi-unit consumer businesses.

Our team has first-hand experience in family-owned businesses, entrepreneurship and finance as well as a deep understanding of complex accounting issues, taxes and estate planning. Our goal is to become our clients' trusted advisor, providing personalized, independent advisory services that help determine the right course of action while maximizing shareholder value with proven expertise and integrity.

Our strategic advisory process delivers tailored solutions and ensures that the right blend of expertise, resourcefulness and skillful execution are employed to exceed each client's objectives. With experience in a broad range of industries, Arlington Capital Advisors is uniquely qualified to initiate, market, negotiate and execute successful transactions.

INDUSTRY FOCUS

Arlington is a generalist firm with a specific focus on consumer, multi-unit businesses and a significant track record within the following industries:

Consumer

- Restaurants
- Franchising
- Products & Services
- Craft Beer/Food & Bev
- Education & Fitness
- Specialty Retail

General

- Business Services
- Industrial Services
- Healthcare
- Manufacturing
- Distribution
- Media

TRANSACTION FOCUS

Sell-side and buy-side **mergers, acquisitions, growth capital** and **strategic alternatives** for U.S.-based companies with enterprise values ranging from **\$20 million to \$1 billion**. Arlington also makes direct investments and co-investments via its own capital and its affiliation with Arlington Family Offices®, a \$3.0 billion multi-client family office.

TEAM

Vann Russell – Managing Partner
(205) 488-4381
vrussell@arlingtoncapitaladvisors.com

Donald Wright – Managing Director
(205) 488-4387
dwright@arlingtoncapitaladvisors.com

John Goldasich – Director*
(205) 488-4384
jgoldasich@arlingtoncapitaladvisors.com

Bryan Berry – Vice President
(205) 488-4385
bberry@arlingtoncapitaladvisors.com

Perry Still – Senior Associate
(205) 488-4395
pstill@arlingtoncapitaladvisors.com

Wade Honeycutt – Associate
(205) 488-4382
whoneycutt@arlingtoncapitaladvisors.com

Laney Naramore - Associate
(205) 488-4383
lnaramore@arlingtoncapitaladvisors.com

Gavin McKinney - Analyst
(205) 488-4386
gmckinney@arlingtoncapitaladvisors.com

* for general inquiries, please contact John Goldasich

ADDITIONAL INFO

ARLINGTON CAPITAL ADVISORS, LLC



2000 Morris Avenue, Suite 1100
Birmingham, AL 35203

www.arlingtoncapitaladvisors.com

Securities are offered through M&A Securities Group, Inc., member FINRA/SIPC. Principals of Arlington Capital Advisors are registered representatives with M&A Securities Group. M&A Securities Group and Arlington Capital Advisors are not affiliated entities.

RECENT TRANSACTIONS

 <p>Dogfish Head Sell-side Advisory</p>	 <p>Abita Brewing Sell-side Advisory</p>	 <p>My Fit Foods Sell-side Advisory</p>	 <p>Pure Barre Buy-side Advisory</p>
 <p>Jim 'N Nick's Sell-side Advisory</p>	 <p>SweetWater Brewing Sell-side Advisory</p>	 <p>The Egg & I Sell-side Advisory</p>	 <p>Newk's Eatery Sell-side Advisory</p>
 <p>Camp Bow Wow Sell-side Advisory</p>	 <p>Hickory Tavern Sell-side Advisory</p>	 <p>Taco Mac Sell-side Advisory</p>	 <p>C2 Education Sell-side Advisory</p>

OTHER REPRESENTATIVE TRANSACTIONS

 <p>Moe's Southwest Grill Sell-side Advisory</p>	 <p>B.A.S.S., LLC Buy-side Advisory</p>	 <p>Childhood Development Schools Sell-side Advisory</p>	 <p>Primos Hunting Calls Sell-side Advisory</p>
 <p>Moultrie Feeders Sell-side Advisory</p>	 <p>Moosejaw Buy-side Advisory</p>	 <p>Zoës Southwest Sell-side Advisory</p>	 <p>Planet Smoothie Sell-side Advisory</p>